

## We...

- Operating in the Digital arena since 2012
- As Advisor, Board Member and Investor
- Onboarding of executive experiences on top of the dynamic digital environment Co (startups or big ones)
- We have created a hub of origination and development (business and technology) and a *screening* & "*where to invest*" methodology



## screening & "where to invest" methodology

- We like early stage a lot
- People, Product and Market
- Product-first Co versus Market-first Co
- Formal onboarding *and* board presence *and* 100% up side driven *and*/or cash in (our or third party)











MARCELO **SMARRITO**